



March 2009

From the President . . .

Fellow members,

We are rapidly approaching the beginning of a new season. The Board of Directors would like to welcome aboard each returning member and all new members.

After having lunch at “the Hill” this past week, I am once again struck by how lucky we are as members to enjoy such a facility and club. A special thank you to all who continue to support Buffalo Hill during the non-golf season.

We all are eagerly anticipating the opening of the course and an exciting season. New projects or improvements you can expect to see this year are the replacement of sprinkler heads, erosion control on the river bottom, the addition of updated rough mowers and a continuation of the tree program.

Because of the current economic conditions, golf courses valley-wide are under financial duress. Your Board of Directors currently is undergoing the difficult process of balancing the budget.

The board has decided to try to maintain the same level of course playability. Because of limited funding, this may require a reduction in service levels to areas such as restaurant and bar hours and staffing, as well as other staffing cutbacks.

We would like to thank all members and staff for their support, consideration and understanding as we navigate through these difficult times.

Doug Kauffman

KGA Investigates Grant and Other Funding Opportunities

Since the Special Membership meeting on October 29, 2008, we’ve met with several organizations to discuss ways to provide capital funding resources for Buffalo Hill Golf Course. Although we haven’t secured any actual funding so far, we want our members to know that we’re working hard to find ANY funds that may be available. If you have grant writing experience, know of specific funding sources, or want to help research grants, please give us a call at 756-4548 - we could use your help!

Receive Buffalo Hill’s *E-News* and stay on top of all current events and announcements! If you’re not receiving these e-mails, please call 756-4548 so we can add you to the list.

Kalispell Golf Association

Annual Meeting Agenda

Buffalo Hill Golf Course Clubhouse

April 8, 2009 (6:00 p.m.)

- I. Call meeting to order** - Doug Kauffman, President
- II. Reading and approval of minutes from April 16, 2008** - Terry Williams, Secretary
- III. Reports from officers and committees:**
 - A. Finance & Audit** - Tony Vanorny, audit manager from the audit firm of Junkermier, Clark, Campanella & Stevens, CPA’s
 - B. House** - Lynn Hadley, Chairman
 - C. Greens** - Jess Carrillo, Chairman
 - D. Rules & Tournament** - Terry Williams, Chairman
 - E. Finance & Audit** - Don Walter, Treasurer/ Finance & Audit Chairman
 - F. Long Range** - Doug Kauffman, President/Long Range Chairman
- IV. Election of Directors**
 - A. Terms Expired**
 - 1. Don Walter
 - 2. Lynn Hadley
 - 3. Darold Schaffer
 - B. Nominations from nominating committee**
 - 1. Darold Schaffer
 - 2. Todd Erickson
 - 3. Eric D. Smith
 - C. Call for nominations from the floor**
 - D. Ballot vote if necessary, otherwise, accept by acclamation**
- V. New Business**
 - A. New Business** - Call from the floor
- VI. Motion to Adjourn**

Thank you for attending the KGA Annual Meeting!

A brief meeting of the Board of Directors will follow the annual meeting to elect officers.

Straight down the middle . . .

Greens Status: All the greens were covered last fall and we hope they come through the winter well.

Tree Planting: Late last fall, we were authorized to plant about 40 trees. The majority of the trees were installed on #2 Champ on the left side at the top of the hill and on #18 in the right rough. A few other trees were installed on #2 Champ near the green, on #3 Champ near the green and a couple near #18 tee to help block shots hit into the parking lot.

Tree Removals: No trees have been removed this winter, however, there are many dangerous trees “on the chopping block” that will be addressed in time.

30 Years Old: The sprinklers on the river bottom and bench-top holes will be replaced this spring. The old heads were manufactured by a company called Moody, which went out of business immediately after we purchased them back in 1978. We finally ran out of parts and replacements last summer. We certainly got our monies worth!

Driving Range: We continue to search for a solution to the driving range issues. Jerry Nix offered an interesting solution which we are pursuing. As information becomes available, we will keep you updated.

Tee Leveling: Last fall we leveled several tees. The forward tee on #10 was enlarged and leveled. The Ladies League donated money to help with the #10 tee project, so please take a moment to thank the league for their generous contribution. The back tees on #2 Champ were leveled, as were the back tees on #14. The cart path on #14 also was improved during the leveling project.

Electrical Move: The underground power line to the dewatering system was almost exposed from the river bank erosion left of #13 green. We relocated this line with the generous help from Denny Gosney and Flathead Electric. Thanks Denny!

Rip Rap: No, this isn't a new form of music! The river on the corner of #7 Champ has eroded the bank to the point where the cart path asphalt is caving into the river. We are working on a solution which will be very paper intensive and, we assume, expensive too. Let's hope the river bank survives one more high water!

Shelters: Two of the shelters on the Cameron have become unsafe. The logs have become pulp. These shelters will be removed and NOT replaced. You don't have the funds to replace them.

Operational Budget Cuts: Cutting back is what we have been doing for so long that we are not sure how we can cut back much further, but we have no choice. So get ready for more changes. We will now try to get it done with only six people - that includes everyone on the crew. Remember the “good old days” when we had 16 people? The conditions will change yet again.

Continued on page 3!

Straight down the middle . . . continued from page 2

Equipment Replacement: Our large rough mowers are at the end of their useful lives. After an exhaustive search for used equipment, your Board of Directors has decided to purchase new machines (\$60,000 each) which will be much more productive than our old machines due to their width and speed and we assume will lower our repair costs for several years. Thank you for this significant improvement! These machines will give us a chance to maintain your course adequately with only six employees!

Capital Needs: The list is so long and, you undoubtedly have seen much of it before, so we have no intention of listing it again. As things decline at Buffalo Hill and you wonder why, remember that we know our average capital needs exceeds \$500,000 **EVERY YEAR**, yet we can rarely generate \$200,000 a year. So, the decline will continue. The changes last fall, which included a capital assessment was, and is, an attempt to find a way to address this shortfall. Given the recent economic calamities, our timing couldn't have been worse. So we will persevere. Buffalo Hill will survive!

#17 Tee: The poplars adjacent to #17 tee to be pruned this spring. If they turn out to be too decayed to be safe after pruning, then they will be removed which will require a safety net and/or the tee location may need to be removed. Tyler Sullivan may be retained to design these modifications to #17 if the poplars must be removed.

Tree Pruning: The willows around the ponds on holes #8, 9, 10 and 11 will be pruned this spring. A long overdue haircut! The willow tree on #13 (you know the one!) will be pruned as well and the cottonwoods near #15 green and #5 tee also will be pruned for safety.

Fence Completion: The fence adjacent to #17 tee finally will be completed! We finished filling the hole last year with material from the cart path work, so we can complete the fence work.

Bunker Sand: Your bunkers constantly need additional sand, but at \$100 per cubic yard, it is very expensive to purchase, not to mention the costs to install, but we have authorization to purchase up to about 100 cubic yards of sand (five truck loads at \$2,000 per load) which won't go far, but will allow us to address the shallowest bunkers. Obviously, the bunker on #13 is at the top of the list!

*Jon Heselwood, Toke Webster, Polly Webster, Lonnie Kincel, Tony Rinker
and Daryl Shaffer - your entire golf course maintenance crew*

2009 Maintenance Schedule

April - Course closed every Monday until noon.

May - Course closed every Monday until 11:30 a.m., with the exception of Victoria Day (May 18th) and Memorial Day (May 25th), when the course will be closed Tuesdays instead.

June - Course closed every Monday until 10:30 a.m.

July - Course closed every Monday until 10:30 a.m.

August - Course closed every Monday until 10:30 a.m. except for Pro-Am (Aug. 10th), when the course will be closed Thursday (Aug. 13th) instead.

September - Course closed every Monday until 11:30 a.m., with the exception of Labor Day (Sept. 7th), when the course will be closed Tuesday instead. Greens aerification on the Champ 18 is scheduled for Monday, Sept. 14th, with that course closed all day. The Cameron greens will be aerified Tuesday, Sept. 15th, with that course closed for the day. If it rains, aerification will be postponed to the next available day.

October - Course closed every Monday until noon. The entire course also is scheduled to be closed Monday (Oct. 19th) and Tuesday (Oct. 20th) for fairway and tee fungicide applications. Greens cover installations are scheduled for the week of Oct. 26-27, at which time covered greens become closed for the season. If it rains, the fungicide applications and greens coverings will be postponed to the next available day.

Note: We will continue to offer **EARLY BIRD** tee times on the weekends beginning May 16 through August 23. If you're an early riser, love the smell of fresh cut grass, want a quick 9 or 18, then this is for you!

Curtain Call . . .

As the last curtain falls on my second term on your Board of Directors, it is not unusual to want to reflect back on everything we have and have not accomplished . . .

Through the last six years, we have created several new programs like the tree program, which I consider a major step forward for the golf course. We changed by-laws to protect both directors and members rights. We have helped keep everything pointed in the right direction for the future. The job however is never done, in business something always is changing.

You come to realize that this place we love to golf at, hang out at, raise our families at, is really a thriving business. People depend on us to enjoy Buffalo Hill so that they can earn a living in the Flathead as well. We have one of the most loyal, competent and dependable staffs around, top down.

I has taken decades of good years and bad years to create what we have. Unfortunately, we are headed for what could be one of those bad years. I have no doubt that Buffalo Hill, like other smart, creative businesses in the valley will be just fine. All we have to do as members, is play more golf . . . that's right, just play more golf! Invite friends, have a cold drink at the end of the day, come for lunch, really enjoy Buffalo Hill and all it has to offer.

That's what I'm going to do . . . it's going to be a great summer! See you on the course.

Don J. Walter
Finance Chairman

From the General Manager...

Wow! What a winter this has been! The clubhouse was busier than ever with holiday and special event parties, while everybody else had their hands full with planning for the 2009 golf season. After six long months dating back to September 2008, the 2009 operating and capital budgets are now in place. Management worked tirelessly with the Board of Directors in order to meet the challenging economy; cutting operating expenses nearly 30% in order to provide much needed capital replacements.

The cuts that took place include salary reductions and early lay-offs for management and supervisors. Our #1 goal will continue to be to provide the best service and golf course possible with the financial resources available, however, with the operations budget cut \$353,000 from 2008's actual of \$1,840,840, certain changes had to be made.

We're confident that the measures taken during this economic recession is the best plan for Buffalo Hill to emerge strong when the economy finally rebounds. The road may be bumpy during this journey, but one thing you can count on is that you have a dedicated Board of Directors and management team to ensure the future of Buffalo Hill Golf Course! We truly look forward to serving you! Thank you for YOUR membership support.

Steve Dunfee

"Happy Hour" in the bar

Food and Beverage Manager BJ Newgard has announced the bar will feature a "Happy Hour" from 5 -7 p.m. Mondays, Wednesdays and Saturdays.

Specials include: \$1 domestic beer drafts (regularly \$1.50); \$2 micro brew drafts (\$2.50); \$5 domestic draft pitchers (\$7.50); \$7.50 micro brew pitchers (\$10.00); \$2 canned domestic beer (\$2.50); \$3 micro brew bottles (\$3.50); and, \$2 well drinks (\$3.25-\$3.50). These "Happy Hours" will begin once the golf course is open for play, Newgard said.

Men's League dinner changes

Thursday Night Men's League dinner plans will change for the 2009 season.

Beginning with the opening night, April 16, the restaurant will be open until 6 p.m. with food available from the menu. When league players finish play for the evening, bar snacks will be available.

This change to eliminate barbecues and prepared foods following play is in response to meetings last fall with league players and team captains.

"Call ahead! Don't wait until the last minute to order food to take with you on the course, we don't want you to miss your tee time," said BJ Newgard.

Capital Budget Requirements

Just a reminder that management and your Board take KGA financial resources very seriously! The operating budget cuts will provide **\$288,000** directed to the capital budget! Remember however, that **Buffalo Hill's 20-year capital budget schedule requires \$500,000 per year** to replace old, failing assets such as roads, parking lots, cart paths, cart storage, irrigation systems, mowing equipment, computers, furniture, structures, etc.

The 2009 capital budget includes:

- 2 rough mowers totaling \$120,000.
- Irrigation heads \$75,000
- Bunker sand replacement \$11,000
- Tree pruning, maintenance, & landscaping \$30,000
- Computer replacement \$4,000
- Cart path overlay \$20,000
- Other miscellaneous \$28,000



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2009 Buffalo Hill Special Events

April

15, 22 & 29 - Free Ladies Clinics
 16, 23 & 30 - Men's League
 28 - Ladies League

May

5, 12, 19 & 26 - Ladies League
 6, 13, 20 & 27 - Semitool League
 7, 14, 21 & 28 - Men's League
 8 & 22 - Friday Night Mixers
 31 - KOFI Radio Charity Scramble

June

2, 9, 16 & 23 - Ladies League
 3, 10, 17 & 26 - Semitool League
 4, 11, 18 & 25 - Men's League
 12 & 26 - Friday Night Mixers
 16, 17, 18, 23 & 25 - Junior Clinics
 24 - Ladies Invitational
 27 & 28 - KGA Club Championships

July

1, 8, 22 & 29 - Semitool League
 2, 9, 16, 23 & 30 - Men's League
 7, 14, 21 & 28 - Ladies League
 10, 17, 24 & 31 - Free Junior Clinics
 10 & 24 - Friday Night Mixers

August

4, 11 & 18 - Ladies League
 5 & 6 - KGA Junior Club Championships
 6 & 13 - Men's League
 7 - Free Junior Clinic
 7 & 21 - Friday Night Mixers
 8 - Alice Ritzman Junior Golf Auction & Fundraiser
 9 - Alice Ritzman Junior Golf Scramble
 10 - Western Montana Chapter PGA Pro-Am

September

3 - Legends Tournament
 5, 6 & 7 - 72nd International Labor Day Tournament
 20 - KGA Fall Scramble (Details to be announced)
 27 - Prostate Cancer Awareness Scramble

October

3 - Kalispell/Whitefish High School Invitational
 4 - Cameron 9 Backwards Mixer

- CONTACTS -

Tuesday Morning Ladies - Carley Iverson 752-5485

Tuesday Night Ladies - Marlin Hanson 756-4547

Thursday

Mixer - Pro Shop 756-4547

Tournaments - Pro Shop 756-4547

Food & Beverage - BJ Newgard 756-4546

Ladies League organizing March 24

The Tuesday Night Ladies League is organizing for the 2009 season. Team captains and anyone interested in playing this year will meet at 5:30 p.m. March 24 at the clubhouse. Information about the 2009 league and changes will be discussed.

The league will kick off April 21 with a rules and etiquette seminar, to be followed with a fun night scramble April 28. Formal league competition begins May 5 and runs through August 18.

Men's League meets March 26

A meeting for team captains and anyone interested in participating in the 2009 Men's League at Buffalo Hill will be at 5:30 p.m. March 26.

Thursday night play begins April 16 and runs through August 13 on both the Cameron Nine and Champ 18.

Tuesday morning ladies meet April 28

The Tuesday morning ladies group will kick off the season April 28 with a 9 a.m. breakfast at Buffalo Hill.

The 2009 season will begin May 5 and the breakfast will serve as an introduction to new players and a chance to review the schedule. For information call Carley Iverson at 752-5485.

Chip Shots

Free clinics scheduled for ladies

The Buffalo Hill professional staff once again will be offering three ladies clinics April 15, 22 and 29.

The clinics are free and will focus on putting, chipping or approach shots and full swing. PGA Professionals Dave Broeder and Marlin Hanson will direct the instruction which begins at 6 p.m.

Clubs will be provided for those without equipment. Pre-registration is not necessary and questions may be directed to 756-4547 or 756-4553.

Junior clinics planned

Junior clinics for ages 6-17 will be June 16, 17, 18, 23 and 25 at Buffalo Hill Golf Club.

Instruction, under the direction of PGA Professionals Dave Broeder and Marlin Hanson will focus on rules, etiquette, putting, chipping and full swing. Cost of the clinics is \$25 and includes all instruction, a tee shirt, hamburger barbecue and contest awards.

During the first four days of the clinics, times will be 9-10 a.m. for ages 12-17 and 10-11 a.m. for ages 6-11. On June 25, all juniors will compete in contests beginning at 9 a.m., followed by the barbecue and awards. Equipment will be provided at no cost, but juniors with their own clubs are urged to bring them.

Registration forms will be available in the Buffalo Hill clubhouse or online at www.golfbuffalohill.com.

Smile!

All adult, student and junior members of Buffalo Hill are reminded to have a photograph taken in the office. The photo is logged into the computer and eases daily registration at the starter's booth or the Pro Shop.

And your e-mail address is?

Buffalo Hill members who provide their e-mail addresses to the office will receive the most up-to-date news and information from the maintenance crew, the Pro Shop, the board of directors and management.

You'll get the latest details about golf course projects, tournaments, clinics, instruction, daily food specials and Pro Shop sales, all at the click of a mouse. Call in your e-mail today!!!

Buy your beer here

According to the Montana Department of Revenue - Liquor Division, it is against state statute to bring alcoholic beverages purchased elsewhere onto Buffalo Hill premises.

"We still have the cheapest beer prices of valley golf courses, at \$2.50/can, \$7.50/six-pack or \$9.50/eight-pack," said Food and Beverage Manager BJ Newgard.

Non-playing children

We welcome and encourage children to play golf, but for liability and safety considerations, non-playing children under 15 years of age are not allowed on the golf course. All players, regardless of age, must have paid an appropriate green fee or have purchased a membership before playing.

Motor cart policies

- Maximum number of carts allowed per group:
1-2 players = 1 cart
3-4 players = 2 carts
5 players = 3 carts
- All carts must stay on cart paths around greens and tees. In the absence of a cart path, keep all carts at least 30 yards from greens and tees.
- When "cart path only" rule is in effect, all motor carts, including those marked with physical limitations flags, must stay on cart paths. No exceptions.
- Motor cart drivers must have a valid driver's license to operate any private or rental motor cart.
- Maximum of two (2) riders per private or rental motor cart.
- All motor carts must be operated in a safe and responsible manner, **reckless driving will not be tolerated and will result in immediate suspension of motor cart privileges.**

Spring Tune Up . . .

22-Point Service Special

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THE 19th HOLE

New menu items for 2009

Always renowned for wonderful food, Buffalo Hill Chef Jim Wasinger has rebuilt the menu for 2009, by adding some breakfast items, burgers, sandwiches, salads and wraps. And, to everyone's delight, prices will remain the same as 2008!

This year the breakfast menu includes the **"Rise & Shine"** which includes a buttermilk pancake, two eggs and ham, bacon or sausage, plus a **"Breakfast Burrito"** stuffed with potatoes, chorizo, cheddar cheese, peppers, onions and farm fresh eggs, served with salsa and sour cream.

New burgers include the **"Western Burger"** served with bacon, onion rings, cheddar and barbecue sauce; the **"Blue Baron"** served with bleu cheese, cheddar and smoked ham; the **"Smokin' Joe"** with sliced jalapenos, pepperjack and cilantro chili mayo; and, the **"Caesar Burger"** with romaine, parmesan and avocado on grilled focaccia bread.

A popular 2008 special has found its way onto the 2009 menu. The **"Philly Steak Sandwich"** includes slices of oven roasted beef, Swiss cheese, sautéed onions and peppers served on a hoagie roll. Other new sandwiches are the **"Chicken Fiesta"** with a breast of chicken, avocado, peppers, cheddar and fiesta mayo and a **"Pork Loin,"** which as the name implies is tender oven roasted pork loin served on a hoagie roll.

New salads include the **"Asian Chicken Salad,"** with a breast of chicken tossed with fresh Napa cabbage, green leaf lettuce, cabbage, crispy fried won tons, sliced almonds, green peppers, scallions and Asian ginger dressing. Also, keep your eye out for the **"Spinach Salad,"** with fresh baby spinach tossed with dried cherries, pecans, fresh tomatoes, red onions, goat cheese and balsamic dressing.

Four new wraps have expanded that part of the menu. The **"Club Med Wrap"** has turkey or chicken wrapped with avocado, bacon, lettuce, tomato and pesto mayo. The **"Turkey Supreme"** wraps fresh baked turkey with cranberry cream cheese, pecans, tomato and fresh spinach. The **"Fisherman's Wrap"** includes crisp battered cod with malted mayo, cheddar, lettuce, tomato and red onions. The **"Far East Delight"** also is new and wraps chicken breast, Napa cabbage, chow mein noodles, onion, green peppers and ginger dressing. All these come with your choice of plain, chipotle or spinach wrap.

Sales up in 2008

Beverage cart sales increased 52% last year, while the Halfway House sales rose 14% over 2007!

These numbers reflect great support from our members, favorable Canadian exchange and our remodeling efforts at the Halfway House.

Book your party at Buffalo Hill

The clubhouse at Buffalo Hill remains the "Hot Spot" for special functions including birthday parties, anniversaries, class reunions, wedding receptions, office lunches and Christmas parties.

Whether it be hors d'oeuvres, barbecues, buffets or sit down dinners, the Buffalo Hill staff can accommodate nearly all your food and beverage needs.

However, dates for 2009 are filling up fast and you are urged to call Food and Beverage Manager BJ Newgard at 756-4546 or 756-4551. "Thanks to all who supported us this winter. Whether it was lunch with family, friends or business associates or a special event, you were appreciated," Newgard said.

"For those who haven't been here this winter you missed the warm, cozy table in front of the fireplace and food that's sure to bring you back!"

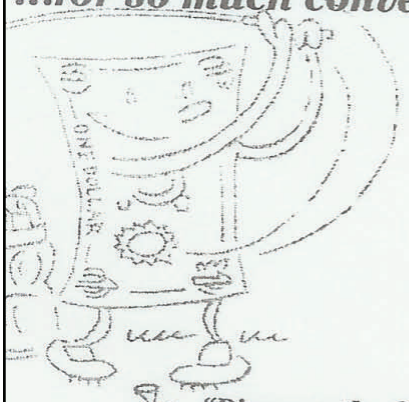
Appetizers for 2009

Got a hankerin' for a bite to eat following your round of golf at Buffalo Hill?


Items on the appetizer menu include:

- Buffalo-Style Monterey Jack and Blue Cheese Sticks;
- Seasoned Fries;
- Popcorn Pork Tenders;
- Cajun Wings;
- Black & Tan Onion Rings

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GLACIER BANK 

This is the last paper newsletter that will be mailed. This and future newsletters may be viewed & printed on our website:
www.golfbuffalohill.com
Don't have internet? No problem, we'll have a good supply in the clubhouse!

In this issue: KGA Annual Meeting announcement/agenda; new menu; capital and operating budget plans; special events and maintenance schedules; economy's affect on Buffalo Hill; and, much more news!

Deadline May 10 for Junior Achievement Award

Applications are now being accepted for the 15th Annual Kalispell Golf Association Junior Achievement Awards. Deadline for applications is May 10 and selections will be announced by May 17.

Depending on the number of applications, the KGA presents up to five awards. Each winner receives a season pass to Buffalo Hill in memory of past KGA members. Applications may be made by any youth, ages 7 to 18, or they may be nominated by another person. Applications must be submitted in writing (formal application not necessary), stating why the applicant should be considered for the award.

The Junior Achievement Award Selection Committee will focus on three areas to determine recipients:

- **Scholastic achievement;**
- **Extracurricular activities;**
- **Leadership.**

Vital information would be the applicant's or nominee's age, address and phone number. Special accomplishments, hardships and other considerations should be included in the application.

Application letters may be dropped off in the Pro Shop or Business office, or mailed to KGA, P.O. Box 1116, Kalispell, MT. 59903-1116.

Winners in 2008 included Taran Brown, Sara Cunningham, Hannah Davis, Spencer Davis and Trevor Holladay.

Kalispell Golf Association

Board of Directors

President - Doug Kauffman
 Vice President - Lee Tresler
 Secretary - Terry Williams
 Treasurer - Don Walter
 Director - Lynn Hadley
 Director - Jess Carrillo
 Director - Sandy Mundahl
 Director - Ric Reed
 Director - Darold Schaffer

Management

General Manager - Steve Dunfee
 Superintendent - Jon Heselwood
 PGA Professional - Dave Broeder
 PGA Professional - Marlin Hanson
 Food & Beverage Mgr. - BJ Newgard

Tee Times: 406-756-4530

Main Office: 406-756-4548
 Fax: 406-756-4550
 Pro Shop: 406-756-4547
 Food & Beverage: 406-756-4551
 Cart Service: 406-756-4557
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